3650 The Rungs

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The Demand

This week, you identify which of the four bandwidths, Money, Time, Trust, or Systems, is actually constraining you right now, instead of defaulting to "I can't afford it." If you never run the [Future State] question, you stay at your current rung, because the work today stays shaped by where you are instead of where you are climbing toward.

The Work

Run the bandwidth diagnosis this week.

1. For your current constraint, name which of the four bandwidths it actually is: Money, Time, Trust, or Systems. Do not let "I can't afford it" stand in for all four without checking.
2. If Trust is part of it, separate the two sub-issues: is it your team's Competence that isn't there yet, or your own Ego that won't hand off what has already been earned?
3. Run the [Future State] question this week: what does this look like eighteen months from now if I don't change the negative circumstance I'm allowing to exist? Write the answer down.
4. Name one action you take today that prepares for the rung you are climbing toward, not just the rung you are standing on.

This week, write your honest bandwidth diagnosis and take one action against the rung you are climbing toward, not the one you are standing on.