2620 The Implementation Gap

Product Fieldbook · https://kb.jeffreysummers.com/docs/2620-the-implementation-gap-2/

The Demand

Before your next shift, pick one piece of technology already running in your building and check it against the three things implementation requires: time for training, a champion who owns the rollout, clear metrics that define success. If any of the three is missing, name it today, because the technology did not fail — the implementation did, and implementation is a leadership decision.

The Work

Name a technology purchase currently underutilized in your operation:

The three implementation requirements:

Time for training — was it budgeted and delivered, yes or no:

A champion who owns the rollout — name them, or note there isn't one:

Clear metrics that define success — name them, or note none were set:

Estimate what percentage of this tool's capability your team is currently using:

Whose decision was it to skip the missing piece — name the leadership gap honestly:

What you will put in place this week to close the implementation gap: