138 Something Changed In Your Room

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/138-something-changed-in-your-room-2/

The Demand

Tomorrow, name one policy debate happening in a legislature or regulatory body right now that will land directly on your P&L if it passes. Absence from that conversation is a position too — it's just the position of accepting whatever the second room decides for your room.

The Work

Name one policy debate happening in a legislature or regulatory body right now that will land directly on your P&L if it passes:
Who is in the room where that decision is being made?
Are you present in that conversation in any way, or absorbing whatever the second room decides?
Absence from that conversation is itself a position. Name what you're currently accepting by default:
One way you will engage with this conversation before it lands as a compliance obligation: