122 The Operators Judgment

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/122-the-operators-judgment-2/

The Demand

Before you read another article, watch another webinar, or adopt another framework — ask one question: whose thinking is this, and has that person successfully done what I am trying to do, in a context that resembles mine? If the answer is no, read it as perspective, not prescription. The difference between those two is the difference between an operator who is always chasing someone else's success and an operator who is building their own.

The Work

Name the last piece of advice, article, or framework you adopted from outside your own operation:
Whose thinking is this?
Has that person successfully done what you are trying to do, in a context that resembles yours?
☐ Yes — this is prescription I can trust with confidence
☐ No — this is perspective, not prescription
What you outsourced that should have stayed your own judgment:
The question you will ask before adopting the next piece of advice: