072 Static Thinking

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/072-static-thinking-2/

The Demand

Find your beat. Confident Drift, Externality Flare, the Split Question, the Reorientation Band, The Fork. Name which one you are standing in right now — not the one you were in last year, not the one you are afraid of, the one you are in today. Then ask one question: what would it cost you — in time, margin, or ego — to move to the next beat? That cost is the door. The door is not locked from the outside.

The Work

Name Your Beat

Read the five beats and name the one you are standing in right now:

[ ] Confident Drift — working hard, certain you are doing what a good operator does, decline already compounding underneath

[ ] Externality Flare — the gap is felt as pain, first move is to blame outside forces

[ ] The Split Question — the first honest question: is it outside or is it me?

[ ] The Reorientation Band — oscillating between the old story and the new doubt, lots of motion, not much fundamental change

[ ] The Fork — pressure is forcing a costly structural move, meeting the Road 1 / Road 2 choice again with more scar tissue

What evidence tells you this is your beat?

The Thinking Audit

Is the static in your thinking [Inbred Thinking] — drawn only from the same closed circle?

[ ] Yes

What is the closed circle you have not left?

Is it [Stale Thinking] — assumptions that used to work but have not been questioned?

[ ] Yes

Name the assumption that is running on last period's read of the world:

The Cost of the Next Beat

What would it cost you — in time, margin, or ego — to move to the next beat?

When does that cost get paid?