065 Reactive Dangers and Proactive Read

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/065-reactive-dangers-and-proactive-read-2/

The Demand

Name your default on the last significant decision you made. Not in general — on that one decision. Was the trigger external, or were you already examining the surface that decision lived on before anything forced you to look? The trigger tells you which pattern was running. The pattern tells you what to change.

The Work

The last significant decision you made:

What triggered the decision-making process — a known decision point (procedural requirement), an unknown decision point (something forced itself into view), or your own [Proactive Read]:

If the trigger was external — the surface that decision lived on that you were not examining before it declared itself:

The gap that widened while you were waiting for something to force the look:

The [Lost Opportunity Tax] that accrued on that decision because it was made in reaction rather than from sight:

Three surfaces of your operation you are currently NOT examining until something forces you to:

Surface 1:

Surface 2:

Surface 3:

The one you will start reading proactively this week, whether or not anything has declared itself:

What you expect to find there that is already running below the threshold of a trigger: