064 The Decision Architecture

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/064-the-decision-architecture-2/

The Demand

Name one significant decision you are currently facing or avoiding. Write a SMART problem statement for it — specific, measurable, action-oriented, relevant, time-bound. If you cannot write the statement without reaching for a symptom, you have not yet found the problem. Find the problem first. Everything else follows from it.

The Work

Name one significant decision you are currently facing or avoiding:
Write a SMART problem statement for it — specific, measurable, action-oriented, relevant, time-bound:
Is this a small decision that should be made in seconds, or a significant one that touches every domain of the operation?
If you reached for a symptom instead of the actual problem, name the symptom you almost mistook for the problem:
The problem statement you will operate from starting tomorrow: