056 How to Read Like a Leader

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/056-how-to-read-like-a-leader-2/

The Demand

Before you accept the next piece of feedback or data tomorrow, ask three questions: does this challenge what I already believe, does it name something I've sensed but never said, and does it connect to something worth building on? Read for the gold, not for the confirmation. If it doesn't pass, you're reading to feel right, not to actually see.

The Work

Name the last piece of feedback or data you accepted without resistance:
Run the three questions:
Does this challenge what I already believe?
Does it name something I've sensed but never said?
Does it connect to something worth building on?
☐ This passed the test — this is gold, worth keeping
☐ This didn't pass — I was reading to feel right, not to see
The single piece of gold from your reading this month that you will actually build from: