# 014 The Operators Bottleneck

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/014-the-operators-bottleneck-2/

## The Demand

Before tomorrow's shift, ask honestly: is the business underperforming, or is it performing exactly at the level the operator is capable of running it? Name one specific skill or discipline — financial literacy, delegation, cast development — where you are the ceiling on your own operation. Spend thirty minutes tomorrow working on that skill, not in the business, on yourself.

## The Work

Name the part of your operation you currently believe is the bottleneck:
☐ The kitchen
☐ The front door
☐ The pass
☐ The schedule
☐ Me — my own awareness, discipline, or skill
Is the business underperforming, or is it performing exactly at the level you are capable of running it?
The one specific skill or discipline — financial literacy, delegation, cast development — where you are the ceiling:
Thirty minutes you will spend tomorrow working on that skill, not in the business, on yourself: