011 The Operator Who Keeps Choosing Now

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/011-the-operator-who-keeps-choosing-now-2/

The Demand

Name one long-term investment you have deferred in the last ninety days because something more immediate took the space. Cast development, facility work, market read, menu audit — name it specifically. Then design the protection before tomorrow: put it on the calendar as a non-negotiable before the floor fills the slot. Not a reminder. A commitment with a time and an outcome attached. The future self who inherits the deferred work is you. The only question is whether they inherit it with interest or without.

The Work

Name one long-term investment you have deferred in the last ninety days:
Which distortion is running underneath the deferral?
☐ Present Bias — the immediate felt louder than the future
☐ Certainty over probability — the sure thing today beat the possible payoff later
☐ Visibility bias — the visible task beat the compounding one
☐ Other:
The protection you will design before tomorrow — not a reminder, a commitment with a time and outcome attached:
What the future version of you inherits if this stays deferred one more quarter: