004 The Default Is Not Neutral

Perspective Fieldbook · https://kb.jeffreysummers.com/docs/004-the-default-is-not-neutral-2/

The Demand

Before your next system runs on autopilot tomorrow, pick one default — the comp policy, the reorder point, the schedule template — and ask who actually decided it and when. If you can't answer, it's an inherited default, not a decision. Keep it only if you'd choose it again today, on purpose.

The Work

Name three defaults currently running in your building without your active decision:
Default 1 (system or policy):
Who built it and when:
Would you choose it again today?
Default 2 (culture or behavior):
Who built it and when:
Would you choose it again today?
Default 3:
Who built it and when:
Would you choose it again today?
The most consequential default you found — the one with no checkbox that is still running your culture:
What you will replace it with tomorrow, on purpose: